

# COMMON PERSPECTIVE

*Maintain my lifestyle at less cost.*



**M**ost financial experts talk about planning for retirement, but few discuss how to preserve your financial health through the retirement years. People are living longer and staying active longer, and many are concerned about how to stretch their dollar.

*The Commons* plans to help you meet your financial goals not only through the savings in your cost of living, but also with your ability to choose services you need. We will also help you stay current with information from local experts.

## Discounted Services

Downsizing from a large house to a newly constructed apartment has a lot of benefits. Because you share the cost with other Members, there are

many services that are significantly less expensive than would be at your own home. Many of our services are discounted for our Members or even included in your rent!

- Utilities
- Maintenance of building & grounds
- Pest control
- Discounted telephone service
- Discounted cable TV service
- Discounted high speed internet service

With these cost-saving benefits, you can dedicate more of your resources to whatever it is you enjoy doing most!

Plus, with our exclusive *Your Life, Your Way* service offering, you benefit from even more flexibility and

control over buying services that fit your lifestyle at any time that is right for you. Some of the optional services *The Commons* offers include:

- 4 lease options
- Covered or reserved parking
- Extra, secure storage
- Housekeeping & laundry
- My Personal Assistant
- Trash collection & removal
- RV Parking
- Meal service
- Beauty & barber shop
- Private transportation
- Special offers from Commons Partners

## Calculated Savings

*The Commons'* Admissions Director is armed with the tools you need

*Call us today! (256) 361-0266*

4300 Chris Drive • Huntsville • [www.CommonsYourWay.com](http://www.CommonsYourWay.com)

# *The Commons*

55+ ACTIVE ADULT COMMUNITY

to save! We have a computerized cost calculator to help you see if living at *The Commons* costs less than you spend to live at your current home. Together, you and our Admissions Director determine which apartment and services fit your finances — and your lifestyle!

## Cost Saving Leases

You have your choice of four lease options designed with your budget in mind. At *The Commons*, you can choose...

- **Option A:** Month-to-Month
- **Option B:** One Year
- **Option C:** Two Year
- **Option D:** Five Year

When you commit to a one, two or five year lease agreement, you lock in the current year's pricing and avoid the risk of any increased cost during your lease term. You also have the opportunity to increase the length of your lease agreement at any time during your membership, giving you even more flexibility!

## Referral Programs

At *The Commons*, we believe that your recommendation is the highest praise we can receive! We have two referral programs that you and your friends and family can enjoy.

**Friends for Life** - If you or a friend refers someone to *The Commons*, and that person becomes a Member, you receive a \$100 Visa card the month after they move in. The best part is, you receive this even if you are not a Member of *The Commons*!

**Family Ties** - As a Member of *The Commons*, a referral from you is worth even more. If you are a Member and you or a member of your immediate family refers someone to *The Commons*, we give you \$500 the month after that person moves in.

## Investment Club

Our quarterly Investment Club event allows Commons Partners in the financial services world an opportunity to give our Members a 'state of the world' view of the economy and tips for financial management that help Members stay in control of their future.

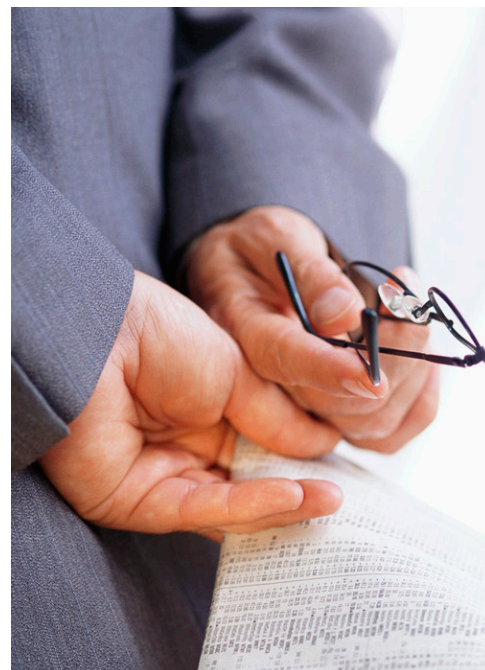
## Political Forums

Annually, *The Commons* hosts the U.S. Congressman for District 5 to discuss federal policies that may impact our Members. A regional representative from the Centers for Medicare and Medicaid is asked to inform Members about anticipated changes in these programs over the next few years. Each of these presentations are recorded and videos

are added to *The Commons* website.

## Commons Partners

Because *The Commons* wants to support you in continuing the life you have built, as well as help you find others committed to the same goal, we have created Commons Partners. These Huntsville businesses will be part of *The Commons* community. Many will have special offers and discounts for you and your family.



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